



RENSSELAER COUNTY BUREAU OF CENTRAL SERVICES

STEVEN F. McLAUGHLIN
COUNTY EXECUTIVE

JAMES R. GORDON
DIRECTOR

November 20, 2018

Dan Yingst, CEO
RedZone Robotics, Inc.
91 43rd Street
Pittsburgh, PA 15201

RE: RFB-18-42 Combined CCTV/Sonar/3D Lidar/Laser Multi-Sensor Inspection –
Rensselaer County Sewer District – Notice of Award

Dear Mr. Yingst:

I am pleased to inform you that your firm has been awarded the contract for the above-referenced bid based on your total bid price of \$395,750.00 and your ability to meet Rensselaer County specifications.

The award period shall be from December 3, 2018 through June 28, 2019. All contract agreements and work shall be coordinated through the Rensselaer County Sewer District who may be contacted at (518) 283-2235.

On behalf of the Rensselaer County Sewer District, thank you for submitting your bid.

Sincerely,

Christine M. Mariano
Deputy Director, Bureau of Central Services

cc: James R. Gordon, Director, Central Services
Lori A. Ruffinen, County Auditor
Gerard S. Moscinski, Administrative Director, Sewer District
Resolution: G/468/18

OFFICIAL BID FORM

Rensselaer County:

Date and submission of bids up to and including 10:00 a.m., Friday, October 19, 2018, at which time all bids received will be opened and read aloud.

COMBINED CCTV/SONAR/3D LIDAR/LASER MULTI-SENSOR INSPECTION - Rensselaer County Sewer District

TOTAL BID PRICE: \$ 395,750.00

- Mandatory Pre-Bid Conference: Attendance by all interested bidders is required (see Page 1 Notice To Bidders and Page 8 Additional Bidding Information).
- Bid Surety: No bid surety is required.
- A signed Certification of Compliance with Local Law #2 and a signed Non-Collusive Bidding Certification as required by law and included as provision of the Official Bid Form must accompany your response to this Request for Bid.
- Contract Agreement: The Plans and Specifications which constitute this Bid Package and the Bidder's signed bid response, acknowledged by Rensselaer County's Notice of Award, shall constitute the entire agreement between Rensselaer County and the Successful Bidder. No work may be conducted until the County has formally issued the "Notice to Proceed".

Bidder RedZone Robotics, Inc. Federal Tax ID # 25-1558769

Address 91 43rd Street City Pittsburgh State PA Zip 15201

Authorized Signature  Print Name Dan Yingst

Date 10/17/2018 Phone 412-476-8980 ext. 292 Fax 412-476-8981

E-Mail Address dyingst@redzone.com

RETURN IN ENCLOSED BID ENVELOPE