

## Mariano, Christine

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**From:** Maher, Jennifer [MaherJ@cintas.com]  
**Sent:** Tuesday, June 26, 2018 4:47 PM  
**To:** Mariano, Christine  
**Subject:** Re: Rensselaer County Bureau - Uniform Quote

Yes, no delivery charges with US Communities pricing.

Best Regards,

Jennifer Maher | Sales Representative  
Cintas Corporation  
Cell 518.956.1564 | fax 413.243.1810  
481 Pleasant Street | Lee, MA 01238  
[MaherJ@cintas.com](mailto:MaherJ@cintas.com) | [cintas.com](http://cintas.com)

On Jun 26, 2018, at 4:44 PM, Mariano, Christine <[CMariano@rensco.com](mailto:CMariano@rensco.com)> wrote:

Thank you Jennifer.

I will print the information and go over it with Jim. I just wanted to confirm that delivery charges are included in the pricing? Thank you.

Christine.

Christine M. Mariano, Deputy Director  
Rensselaer County Bureau of Central Services - Purchasing Division  
Ned Pattison Government Center  
1600 Seventh Avenue  
Troy, New York 12180  
Main Phone: (518) 270-2641  
Fax: (518) 270-2615  
Hours of Operation: Mon-Fri, 9 AM to 5 PM  
[cmariano@rensco.com](mailto:cmariano@rensco.com)

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**From:** Maher, Jennifer [<mailto:MaherJ@cintas.com>]  
**Sent:** Tuesday, June 26, 2018 3:40 PM  
**To:** Mariano, Christine  
**Subject:** Rensselaer County Bureau - Uniform Quote

Hi Christine,

Please see the attached Uniform Quote. If you have any questions, please let me know. I am looking forward to hearing from you soon!

Best Regards,

Jennifer Maher | Sales Representative  
Cintas Corporation  
Cell 518.956.1564 | fax 413.243.1810  
481 Pleasant Street | Lee, MA 01238  
[MaherJ@cintas.com](mailto:MaherJ@cintas.com) | [cintas.com](http://cintas.com)

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**From:** Mariano, Christine [<mailto:CMariano@rensko.com>]  
**Sent:** Thursday, June 21, 2018 3:21 PM  
**To:** Maher, Jennifer <[MaherJ@cintas.com](mailto:MaherJ@cintas.com)>  
**Subject:** FW: Next steps - New Intent & Specifications Documentation and Uniform Quotation Form  
**Importance:** High

Good afternoon Jennifer,

I met with Jim to review our Highway Department & Auto Maintenance Departments Intent and Specification documentation and Uniform Quotation Form. I have attached the updated information for your review and completion.

Hopefully, the requirements will be a little clearer this time. Thanks again for taking the time to meet with us we appreciate it.

Have a nice day.

Christine.

Christine M. Mariano, Deputy Director  
Rensselaer County Bureau of Central Services - Purchasing Division  
Ned Pattison Government Center  
1600 Seventh Avenue  
Troy, New York 12180  
Main Phone: (518) 270-2641  
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**From:** Maher, Jennifer [<mailto:MaherJ@cintas.com>]  
**Sent:** Wednesday, June 20, 2018 11:55 AM  
**To:** Mariano, Christine  
**Cc:** Gordon, James  
**Subject:** Next steps

Good afternoon,

It was a pleasure meeting you both yesterday. As planned moving forward, I am waiting for the changes to be sent over to me in order to provide you with accurate pricing. I am looking forward to hearing from you soon, thank you!

Best Regards,

Jennifer Maher | Sales Representative  
Cintas Corporation  
Cell 518.956.1564 | fax 413.243.1810  
481 Pleasant Street | Lee, MA 01238  
[MaherJ@cintas.com](mailto:MaherJ@cintas.com) | [cintas.com](http://cintas.com)  
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**CATEGORY A - HIGHWAY**

Item	Description OR Equal	Brand / Style	List Price	Est Qty	Cost	Number of Employees	Total Weekly Cost
(1-A)	11 - Uniform Shirts, long and short sleeve, 100% cotton (UniFirst Style #0101/0201)		<u>0.245</u>	x 11 =	<u>2.695</u>	x 50 =	<u>134.75</u>
(2-A)	11 - Uniform Pants, jeans: * Wrangler Style #1144 OR * Wrangler (Riggs) Style # 10B2		<u>0.296</u>	x 11 =	<u>3.256</u>	x 50 =	<u>162.8</u>
(3-A)	6 - Fire Retardant Coverall's (UniFirst Style # 30FR)		<u>0.785</u>	x 6	---	---	= <u>4.71</u>
(4-A)	10 - 3' X 5" Mat (UniFirst 8 lb.)		<u>2.03</u>	x 10	---	---	= <u>20.3</u>
(5-A)	10 - 3' X 10" Mat (UniFirst 15 lb.)		<u>2.99</u>	x 10	---	---	= <u>29.9</u>
<b>TOTAL CATEGORY "A":</b>							<u>\$352.46</u>

Please include delivery fee in Category A Total for 4 Highway locations.

**CATEGORY B - AUTO MAINTENANCE**

Item	Description OR Equal	Brand / Style	List Price	Est Qty	Cost	Number of Employees	Total Weekly Cost
(1-B)	11 - Uniform Shirts, long and short sleeve, 100% cotton (UniFirst Style #0101/0201)		<u>0.245</u>	x 11 =	<u>2.695</u>	x 3 =	<u>8.085</u>
(2-B)	11 - Uniform Pants, jeans: * Wrangler Style #1144 OR		<u>0.296</u>	x 11 =	<u>3.256</u>	x 3 =	<u>9.768</u>
(3-B)	2 - Uniform Jackets (UniWear Style #152705)		<u>0.418</u>	x 2 =	<u>0.836</u>	x 3 =	<u>2.508</u>
<b>TOTAL CATEGORY "B":</b>							<u>\$20.36</u>

Please include delivery fee in Category B Total for Auto Maintenance location.

**AGGREGATE NET WEEKLY TOTAL  
(SUM OF CATEGORY A + CATEGORY B)**

**\$ 372.82**

**REPLACEMENT OF MISSING UNIFORM ITEMS:**

Prices for replacement of missing uniform items are required, but will not be used in determining the lowest bidder for this award. Replacement costs must not exceed fair market value. The County will only pay for items missing relative to on-the-job circumstances.

Uniform shirts, long sleeve	<u>\$17.32</u>
Uniform shirts, short sleeve	<u>\$17.32</u>
Uniform Pants, jeans (Wrangler Style #1144)	<u>\$19.87</u>
Uniform Pants, jeans (Wrangler Riggs Style #10B2)	<u>\$19.87</u>
Coveralls, fire-retardant	<u>\$80.50</u>
Uniform jackets	<u>\$30.06</u>